



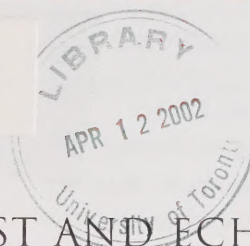
# RESEARCH HIGHLIGHTS

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## HOUSING THE BOOM, BUST AND ECHO GENERATIONS

Canada's population is undergoing significant changes. It is becoming older, more ethnically diverse, more economically diverse and more highly concentrated in cities. These and other related challenges will impact almost every aspect of society and the economy, including how and where people are housed.

Population aging will impact housing markets and housing demand in ways that we can not fully predict. Older Canadians have more housing choices than ever before, and as such the housing paths they choose will differ significantly. On a broader level, local governments and community planners will need to ensure that essential services and facilities are in place to cope with increased numbers of seniors and elderly people. Another challenge will be to cope with the increasing influx of people to large urban areas at the expense of smaller, more rural areas. Current migration and immigration patterns are reshaping the nature of our cities and communities as well as the type of housing that is in demand. Rising income disparities between Canadian households across all generations is also affecting housing demand as well as people's ability to finance a home and find affordable housing.

These and other trends are explored in a recently completed study commissioned by CMHC, which looks at housing issues from an intergenerational perspective. The report begins with profiles of three generations commonly known as the Baby Boom (born 1947-1966), the Bust (born 1967-1979) and the Echo (born 1980-1997). The report relies primarily on census data and interviews with key informants to demonstrate how generational

differences and similarities in size, age, income, education and other variables affect housing demand, housing choice and housing affordability. Following on this analysis, the report then considers how housing policy can be strengthened by adopting an intergenerational approach to policy-making.

### Baby Boom

The baby boom represents a diverse group. Ranging in age from their late 30s to early 50s, some members are nearing retirement and others are still balancing careers and families. By 2030, many of the boomers will be approaching old age and placing considerable demands on the state. Because of its age and size (at its peak, the boom is 36% larger than the bust generation), the baby boom is a significant demographic group. In fact, households headed by 45 to 64 year-olds are, and will be, the fastest growing Canadian household for the next 10 years at least. For the most part, boomers have fared much better financially than their parents. This is due to changing economic circumstances, but also to rising education levels. The proportion of adults with at least some postsecondary education increased from 28% in 1981 to 34% in 1996, and the proportion of woman graduates almost doubled in the same period. Baby boomers have helped alter the size and shape of Canadian households as well because of lower fertility rates and higher divorce rates.





## Bust

The Bust generation—as its name aptly suggests—is a much smaller demographic group than the boom. They presently range in age from their mid-20s to mid-30s. They are a highly educated group, recording higher university enrolment and graduation rates than the boomers. In 1980 about 300,000 18-24 year-olds were enrolled in university and by 1996 that number had increased to almost 430,000. Increases in education levels have so far not been matched by improved employment or income prospects.

The employment rate for young people just starting their careers in 1996 was only 49.4%. Similarly, the percentage of 25 to 34 year olds in the lowest income category - \$0 to \$9,000 - was 8% higher in 1996 than in 1981.

Part of this difference can be explained by the 1991 recession and by the fact that young people are staying in school longer. The situation is even worse for

those who lack the necessary skills and training to find employment in the new information economy because there are fewer low-skilled jobs to fall back on. Following on the footsteps of the youngest boomers, members of the bust generation are forming households and starting families at a much later age, choosing instead to live with roommates or to remain at home longer with their parents.

## Echo

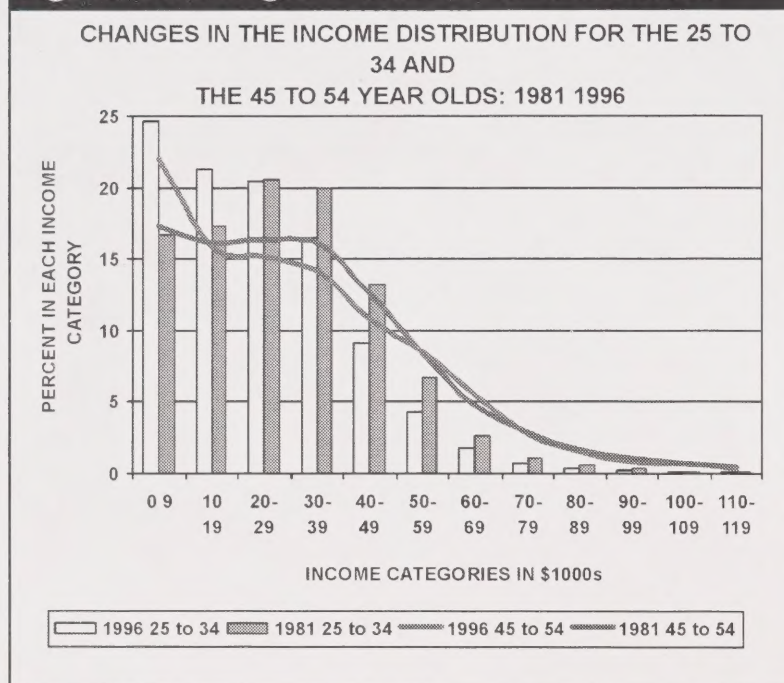
The echo generation, while larger in number than the bust generation, is still considerably smaller than the boom. The oldest members of the Echo are just completing postsecondary education, but the majority of them are still children. Judging by past trends, it is predicted that this generation will enrol in higher education in record numbers. Universities in Ontario and Alberta are already starting to prepare for massive enrolment increases due to population growth and higher participation rates.

Overall, the long-term employment and earnings' prospects for this generation appear positive. They will have an opportunity to cash in on the looming skills shortage that will result from the boomers retiring in large numbers in the next 10 to 20 years.

As with the bust generation, however, a growing gulf is emerging between the technology haves and have-nots that will lead to employment and income instability

for a large portion of young people. Moreover, the echo generation will also be faced with increasing personal debt levels from rising tuition costs.

**Figure 4.5: Changes in the income distribution**



## Impacts of Generational Differences and Similarities

From the brief generational portraits above, it is evident that there are notable differences and similarities within and between the three generations under review. These differences have had and will continue to have an impact on housing markets, housing communities, housing affordability, as well as housing design, tenure and finance options.



## Housing demand

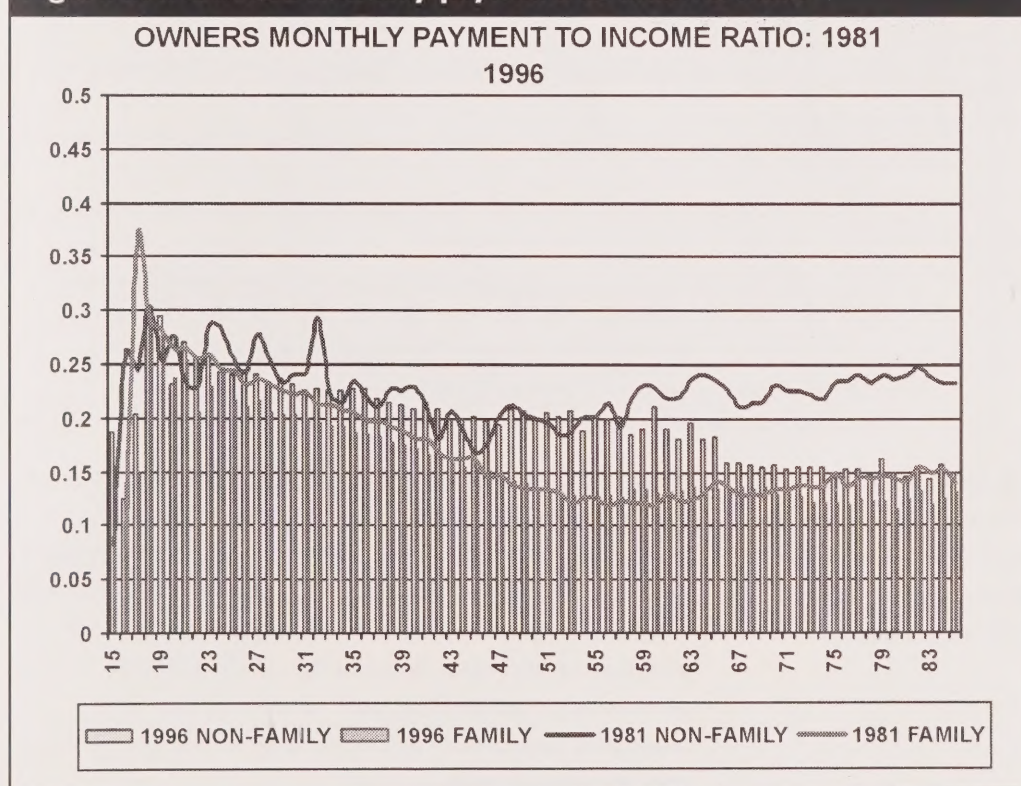
Baby boomers have been driving the Canadian housing market for the past 25 years and they will continue to do so as they retire and move into old age. Because of today's wide range of housing options, we can only speculate about boomers' future housing consumption patterns. Individuals' housing choices depend in large part on income, health, desired quality of life, values, etc. Not long ago, the popular perception was that empty nester Boomers would be rushing to down size from their large family home into a smaller townhouse or condominium. In many cases, however, the reverse is happening. Many boomers are using the equity from their first homes to finance a trade-up into a larger home. The second-home market is also exploding as Boomers begin planning for their retirement, investing in vacation homes that will eventually serve as their retirement homes. Furthermore, housing expenditures remain constant on average across age groups.

Expenditure data also show that a large proportion of older people buy new dwellings, thus it is expected that aging and retiring boomers will continue to generate significant demand for new construction.

As more and more baby boomers enter their senior years, many are expected to leave the housing market and move into condominiums, rental units, retirement homes and other modes of tenure. As such, the rate of growth in the demand for additional housing units is expected to decline. The decline will be felt differently across the country, however, depending on the size of the younger population waiting to take up this housing demand. Young people are becoming increasingly mobile, which means they are willing to relocate to areas offering greater economic opportunities. The Prairie provinces, which experienced a relatively larger echo rebound than other parts of the country, will have difficulty holding on to this generation as it reaches adulthood. Experience shows that young people migrate to larger cities to take advantage of educational, employment and other

opportunities. Ontario's population of 20-24 year-olds is projected to increase by 16 percent between 2001 and 2011 because of an influx of migrants and immigrants. Without migration or immigration, Ontario's youth population will only increase marginally. The population increases in Ontario will result in population losses elsewhere. Consequently, a reduction in these regions' housing demand can be expected. Immigration also contributes to uneven growth and economic development across Canada because newcomers settle primarily in the three largest metropolitan areas.

**Figure 5.4: Owners monthly payment to income ratio**





## Housing choice

The aging of the population and the increasing urbanization of Canadian society is also impacting the type of housing in demand. Builders are responding to the changing needs of its clientele by offering a greater variety of housing options, and incorporating certain flexibilities into the design of housing so that it evolves with the changing lifecycle needs of its occupants. Today's seniors have more housing options than ever before, and this bodes well for the boom generation that will be taking their place in the next 20 to 30 years. New forms of assisted living arrangements are emerging that allow older people to live

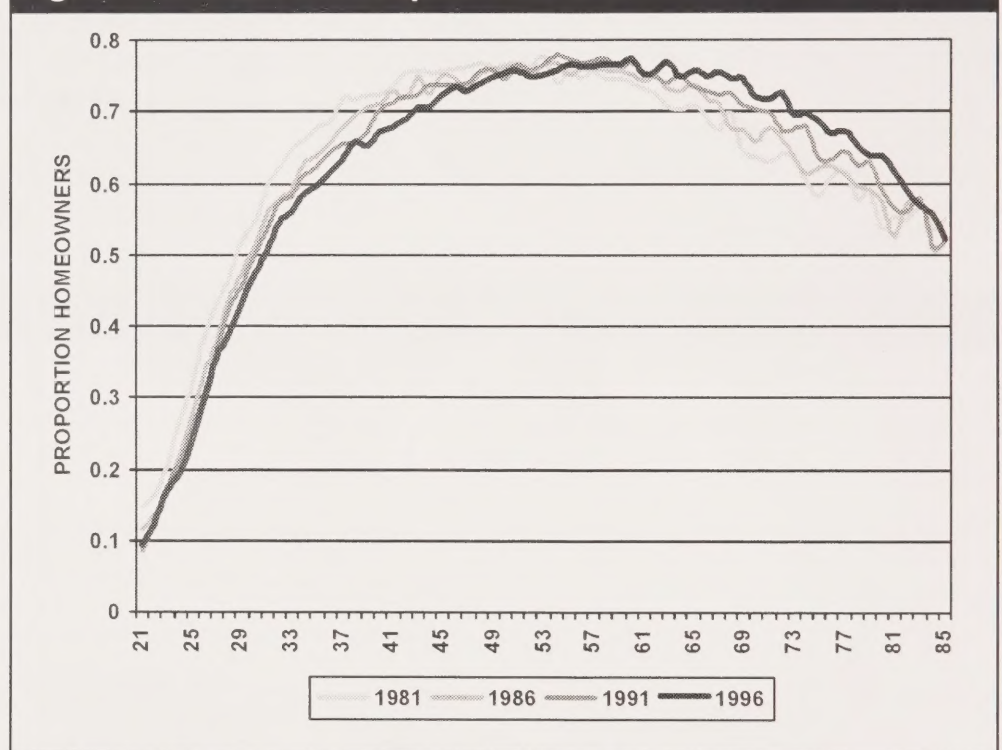
independently while having access to common areas and 24-hour emergency care. Builders and architects are responding to the needs and preferences of younger generations as well. For example, many downtown lofts and condominiums cater to the growing number of people who work from home by combining working and living spaces under one roof.

Despite the range of independent and supportive living options, families are increasingly turning inward for support. We are seeing a small but growing trend towards multigenerational housing, such as bi-family or duplex housing, to meet the needs of young and old. Builders are also incorporating intergenerational living spaces into housing designs, such as a kitchen that can be sectioned off for use by both elder and younger people living together or a prefabricated apartment that fits into a garage.

## Housing affordability and finance

Housing affordability problems can affect all generations. Both young and old encounter affordability problems due to low incomes, unemployment and other economic factors. As this study points out, however, the bust generation seems to be experiencing the greatest housing affordability problems due largely to growing income disparity between the skilled and unskilled members of this generation. Increased affordability problems among young people is evident by declining homeownership rates. Homeownership among household maintainers under the age of 50 has been declining steadily since 1981.

**Figure 5.1: Homeownership rates**



Young families and the under-30 population experienced the largest drop in homeownership. Since the bust generation is not buying as many homes, or buying them as young as their predecessors did, the pressure on rental markets—especially the low-end rental market—will continue to increase. Demand for other forms of affordable rental housing, such as assisted housing, accessory apartments and other forms of co-residency may increase as well.



For older Canadians, housing affordability becomes a problem when homeowners are unable to afford the upkeep on their homes. Most seniors live on a fixed income and have little supplementary income to draw on after paying property taxes and other living expenses. If major housing repairs go unchecked, then the value of their house could deteriorate, thus devaluing their greatest asset and potentially jeopardizing their income security.

The North American housing finance industry is developing a greater diversity of housing finance arrangements to respond to changing needs across the generations. Recognizing that people are increasingly finding themselves in non-standard work situations (such as part-time work or short-term, contractual work), lenders are offering more flexible mortgage terms such as flexible payments, smaller down payments and looser eligibility criteria. We are also seeing a growth in customized mortgage finance options—especially in the United States—where first-time home buyers can roll-up renovation costs into their mortgage.

## **Towards an Intergenerational Housing Policy**

One of the aims of this paper was to discuss the merits of an intergenerational approach to policy-making, and to housing policy specifically. The impetus behind this approach is that all generations share basic needs and resources are more wisely spent if they take into account the needs of both young and old. An intergenerational policy is developed from a life course perspective. It takes a person's full life cycle needs into consideration, whether he or she is a young person just starting out in their housing career, or an empty nester looking for a change in pace. While not every policy need necessarily address the needs of all generations, the set of housing policies as a whole should be multi-generational in nature. Multigenerational housing is an example of a housing design philosophy that addresses the needs of several generations at once. Renovation and rehabilitation assistance programs are another example of a program that benefits the current occupants as well as future occupants who stand to "inherit" these homes. Lastly, an intergenerational housing policy should be crosscutting and multi-disciplinary in nature. Many of the housing challenges described in this paper, such as rising affordability problems among the Bust generation, are not solely a housing challenge. They are caused mainly by income and employment insecurity, as well as economic restructuring. Population aging, increasing income disparity, regional disparity, poverty and homelessness are issues that cut across social, political and economic realms. Solutions to these problems will only come about if policy makers approach them from a horizontal policy perspective, drawing on the resources and expertise of multiple agencies.

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### **Housing Research at CMHC**

Under Part IX of the *National Housing Act*, the Government of Canada provides funds to CMHC to conduct research into the social, economic and technical aspects of housing and related fields, and to undertake the publishing and distribution of the results of this research.

This fact sheet is one of a series intended to inform you of the nature and scope of CMHC's research.

To find more *Research Highlights* plus a wide variety of information products, visit our Website at

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